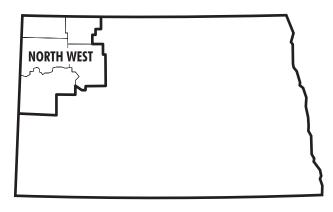


Projected 2006 Crop Budgets North West North Dakota

Andrew Swenson, Farm Management Specialist Ron Haugen, Farm Management Specialist



The 2006 crop budgets provide an estimate of revenues and costs for selected crops. Each set of budgets are developed for a multi-county region. There is considerable variation in soil type and productivity, weather conditions, as well as management and production practices within each region. Therefore, THESE BUDGETS ARE ONLY INTENDED TO BE USED AS A GUIDE. EVERY INDIVIDUAL IS HIGHLY ENCOURAGED TO DEVELOP HIS/HER OWN BUDGETS!

The profitability budget accounts for full economic opportunity costs for land and machinery investment, regardless of farm operator equity position. The bottom line is the return to labor and management. This is the expected "payment" to the producer for the labor and managerial efforts required by the crop

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enterprise. Each individual must make the decision whether it is sufficient.

The budget can be changed to conform to the more common definition of accounting profit (return to unpaid labor and management, and owner equity) by replacing the machinery investment and land charge cost items with your per acre interest, or rental, expense of machinery and land, and real estate tax if land is owned, respectively.

The budget can be used for long run decisions if the revenues and costs are realistic for several ears. (Crop prices, direct costs, and the land charge are best estimates for only the 2006 crop year, but crop yields are historic averages and machinery ownership costs are an average for the total length of ownership). If the budget shows a high return to labor and management, and is representative for several years, increased acreage and corresponding investment should be considered. However, if long-run returns to labor and management are unsatisfactory the best decision may be to exit the crop enterprise and employ the machinery and land investment, and labor and management, in a different enterprise or investment.

For short-run planning decisions you can omit the indirect costs if the land and machinery required to produce the different enterprises are in place. Simply compare the crop enterprises by calculating return over direct costs. Labor requirements and risk should also be considered. Insurance is not available for some crops.

The budget can be used to estimate cashflow by making a few modifications. Machinery depreciation should be omitted and the machinery investment number replaced with your per acre principal and interest payment on machinery debt. For owned land, the land charge should be replaced with your per acre real estate tax and principal and interest payment on land debt.

Direct and counter-cyclical payments under the 2002 Farm Bill are omitted from the budgets because those payments are tied to historic farm program base acres and payment yields, not to current crop selection or production. Direct payments for this region are about \$7.50 per acre when averaged over all crop acreage. Counter-cyclical payments will occur if the national average price of wheat, feed grains or soybeans is below a certain level. Only countercyclical payment rates per bushel of \$0.10 for wheat, \$0.35 for corn, and \$0.06 for barley are expected with the price levels used in the budgets. The estimate over all crop acreage is about \$1.50 per acre for this region. Counter-cyclical payments will vary by a farm's base acres and payment yields and will dissipate if prices rise.

Primary Assumptions:

Crops are planted on dryland recrop ground. Costs of moving crop to local market/storage are included.

- Market Price: Best estimates of NDSU extension economists. The greater of projected market price and marketing loan rate is used.
- **Market Yields:** Average yield for the 7 year period 1998-2004, after the low and high yield years are removed. Yields for field peas, safflower, yellow mustard, buckwheat, millet and garbanzo beans are from NDSU extension agronomists and industry sources.
- **Fertilizer:** Cost of fertilizer applied, based on soil test, to meet yield goal of 130% of market yield. N fertilizer can be reduced if previous crop was soybean, dry bean, field peas or lentil.

Soil test	- recrop:
Nitrogen	- 35 lb
Phosphorus	 6 ppm
Potassium	- 328 ppm

Fertilizer prices:

Nitrogen	33/lb
Phosphorus	25/lb
Potassium	185/lb

Seed Prices:

Spring Wheat	5.80/bu
Durum	6.00/bu
Barley	4.20/bu
Corn grain RR	1.43/thous.kern.
Oil Sunflower	.66/thou.kern.
Flax	9.00/bu
Canola	3.20/lb
Oats	3.25/bu
Field Peas	5.75/bu
Millet	.17/lb
Buckwheat	.28/lb
Safflower	.45/lb
Lentils	.19/lb
Mustard	.65/lb
Large Chickpeas	.65/lb
Rye	4.00/bu
Winter Wheat	4.75/bu

Fuel prices:

Diesel 2.10/gal Gas 2.20/gal

Lubrication charge: 15% of fuel cost

- **Crop Insurance:** Coverage levels are 70% on all insurable crops. MPCI estimates are used, except for RA-HPO on spring wheat and soybeans.
- Miscellaneous: soil testing, machinery rent and custom work.
- **Operating Interest:** Direct costs charged 7.75% interest for 6 month period.
- **Misc. Overhead:** Machinery housing and insurance at .5% and .85%, respectively, of average machinery investment. Also, liability insurance and license fees of trucks. In addition, \$1 per acre is assumed for general farm utilities, farm publications, meetings, dues, income tax preparation, legal fees, etc.

Land charge = average cash rent.

Machinery investment: 4.5% real interest rate, over the years of machine ownership, is charged on average machinery investment. The real, or inflation adjusted, rate is the commercial rate minus the inflation rate. Ave. mach. investment = (Purchase price + Disposal price)/2

Depreciation = (Purchase price - disposal price / years ownership)

Spring Wheat

Durum

Market Yield 28 29 Market Price 3.40 3.37 MARKET INCOME 95.20 97.73 DIRECT COSTS 9.00		Per Acre	Your Figures	Per Acre	Your Figures
Market Price 3.40 3.37 MARKET INCOME 95.20 97.73 DIRECT COSTS - -Seed 7.25 9.00 -Herbicides 10.30 10.30 -Fungicides* 1.50 1.50 -Insecticides** 0.00 0.00 -Fortilizer 24.57 25.86 -Crop Insurance 4.20 3.10 -Fuel & Lubrication 10.05 10.08 -Papairs 9.48 9.50 -Drying 0.00 0.00 -Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF LISTED INDIRECT COSTS 120.12 122.24 ETURN TO LABOR & MANAGEMENT (24.92) (24.51) -Direct Costs 2.54 2.52 <td< th=""><th></th><th>Fel Acle</th><th>riguies</th><th>Fel Acle</th><th>Figures</th></td<>		Fel Acle	riguies	Fel Acle	Figures
Market Price 3.40 3.37 MARKET INCOME 95.20 97.73 DIRECT COSTS - -Seed 7.25 9.00 -Herbicides 10.30 10.30 -Fungicides* 1.50 1.50 -Insecticides** 0.00 0.00 -Fortilizer 24.57 25.86 -Crop Insurance 4.20 3.10 -Fuel & Lubrication 10.05 10.08 -Papairs 9.48 9.50 -Drying 0.00 0.00 -Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF LISTED INDIRECT COSTS 120.12 122.24 ETURN TO LABOR & MANAGEMENT (24.92) (24.51) -Direct Costs 2.54 2.52 <td< td=""><td>Market Yield</td><td>28</td><td></td><td>29</td><td></td></td<>	Market Yield	28		29	
MARKET INCOME 95.20 97.73 DIRECT COSTS -Seed 7.25 9.00 -Fungicides 10.30 10.30					
DIRECT COSTS 9.00 -Herbicides 10.30 -Fungicides* 1.50 -Insecticides** 0.00 0.00 0.00 -Fortilizer 24.57 -Fuel & Lubrication 10.05 -Fuel & Lubrication 10.05 -Free & Lubrication 10.05 -Fuel & Lubrication 10.05 -Prying 0.00 -Drying 0.00 -Machinery Depreciation 11.89 -Machinery Investment 7.15 -					
-Seed 7.25 9.00 -Herbicides 10.30 10.30 -Fungicides* 1.50 1.50 -Insecticides** 0.00 0.00 -Fertilizer 24.57 25.86 -Crop Insurance 4.20 3.10 -Fuel & Lubrication 10.05 10.08 -Proving 0.00 0.00 -Bepairs 9.48 9.50 -Drying 0.00 0.00 -Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF ALL LISTED COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER B	MARKET INCOME	95.20		97.73	
-Herbicides 10.30 10.30	DIRECT COSTS				
-Fungicides* 1.50 1.50 -Insecticides** 0.00 0.00 -Fertilizer 24.57 25.86 -Crop Insurance 4.20 3.10 -Fuel & Lubrication 10.05 10.08 -Repairs 9.48 9.50 -Drying 0.00 0.00 -Miscellaneous 1.00 1.00 -Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 -Machinery Investment 7.15 7.17 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF LISTED INDIRECT COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	-Seed	7.25		9.00	
-Insecticides** 0.00 0.00 -Fertilizer 24.57 25.86 -Crop Insurance 4.20 3.10 -Fuel & Lubrication 10.05 10.08 -Repairs 9.48 9.50 -Drying 0.00 0.00 -Miscellaneous 1.00 1.00 -Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 INDIRECT (FIXED) COSTS 71.00 73.06 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF ALL LISTED COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	-Herbicides	10.30		10.30	
-Fertilizer 24.57 25.86 -Crop Insurance 4.20 3.10 -Fuel & Lubrication 10.05 10.08 -Repairs 9.48 9.50 -Drying 0.00 0.00 -Miscellaneous 1.00 1.00 -Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 -Misc. Overhead 3.37 3.39 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF LISTED INDIRECT COSTS 49.12 49.18	-Fungicides*	1.50		1.50	
-Crop Insurance 4.20 3.10	-Insecticides**	0.00		0.00	
-Fuel & Lubrication 10.05 10.08	-Fertilizer	24.57		25.86	
-Repairs 9.48 9.50 -Drying 0.00 0.00 -Miscellaneous 1.00 1.00 -Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 INDIRECT (FIXED) COSTS 71.00 73.06 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF LISTED INDIRECT COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	-Crop Insurance	4.20		3.10	
-Drying 0.00 0.00 0.00 -Miscellaneous 1.00 1.00 0.00 -Operating Interest 2.65 2.73 0.00 SUM OF LISTED DIRECT COSTS 71.00 73.06 0.00 INDIRECT (FIXED) COSTS 71.00 73.06 0.00 -Misc. Overhead 3.37 3.39 0.00 -Machinery Depreciation 11.89 11.92 0.00 -Machinery Investment 7.15 7.17 0.00 -Land Investment 26.70 26.70 0.00 SUM OF LISTED INDIRECT COSTS 49.12 49.18 0.00 SUM OF ALL LISTED COSTS 120.12 122.24 0.00 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) 0.00 LISTED COSTS PER BUDGET UNIT (bu): (bu): 0.00 -Direct Costs 2.54 2.52 0.00	-Fuel & Lubrication	10.05		10.08	
-Miscellaneous 1.00 1.00	-Repairs	9.48		9.50	
-Operating Interest 2.65 2.73 SUM OF LISTED DIRECT COSTS 71.00 73.06 INDIRECT (FIXED) COSTS 71.00 73.06 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF ALL LISTED COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	-Drying	0.00		0.00	
SUM OF LISTED DIRECT COSTS 71.00 73.06 INDIRECT (FIXED) COSTS 3.37 3.39 -Misc. Overhead 3.37 11.92 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF ALL LISTED COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	-Miscellaneous	1.00		1.00	
SUM OF LISTED DIRECT COSTS 71.00 73.06 INDIRECT (FIXED) COSTS	-Operating Interest	2.65		2.73	
INDIRECT (FIXED) COSTS -Misc. Overhead 3.37 -Machinery Depreciation 11.89 -Machinery Investment 7.15 -Land Investment 26.70 SUM OF LISTED INDIRECT COSTS 49.12 SUM OF ALL LISTED COSTS 120.12 RETURN TO LABOR & MANAGEMENT (24.92) LISTED COSTS PER BUDGET UNIT (bu): -Direct Costs 2.54		======		======	
-Misc. Overhead 3.37 3.39 -Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF ALL LISTED COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	SUM OF LISTED DIRECT COSTS	71.00		73.06	
-Machinery Depreciation 11.89 11.92	INDIRECT (FIXED) COSTS				
-Machinery Depreciation 11.89 11.92 -Machinery Investment 7.15 7.17 -Land Investment 26.70 26.70 SUM OF LISTED INDIRECT COSTS 49.12 49.18 SUM OF ALL LISTED COSTS 120.12 122.24 RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	-Misc. Overhead	3.37		3.39	
-Land Investment 26.70 26.70	-Machinery Depreciation	11.89		11.92	
SUM OF LISTED INDIRECT COSTS 49.12	-Machinery Investment	7.15		7.17	
SUM OF LISTED INDIRECT COSTS 49.12 49.18	-Land Investment				
RETURN TO LABOR & MANAGEMENT (24.92) (24.51) LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	SUM OF LISTED INDIRECT COSTS				
LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	SUM OF ALL LISTED COSTS	120.12		122.24	
LISTED COSTS PER BUDGET UNIT (bu): (bu): -Direct Costs 2.54 2.52	RETURN TO LABOR & MANAGEMENT	(24.92)		(24.51)	
-Direct Costs 2.54 2.52		. ,		. /	
				(bu):	
		-		-	
	-Indirect Costs	1.75		1.70	
-Total Costs 4.29 4.22	-Total Costs	4.29		4.22	

notes:

*Early season foliar fungicide would cost about \$3-\$5 and late season fungicide would cost about \$9.50 plus application. Recent trials consistantly show yield response of 5-10% with early season fungicide, if wheat planted into residue, and 15-20% with late application if weather favors disease development. **Orange wheat blossom midge insecticide would cost about \$3-5 per acre plus application.

Malting Barley

Corn Grain

	Per Acre	Your Figures	Per Acre	Your Figures
Market Yield	47		60	
Market Price	2.32*		2.01	
MARKET INCOME	109.04		120.60	
DIRECT COSTS				
-Seed	5.25		27.17*	
-Herbicides	9.80		7.75	
-Fungicides	1.25		0.00	
-Insecticides	0.00		0.00	
-Fertilizer	26.10		27.84	
-Crop Insurance	3.30		0.00**	
-Fuel & Lubrication	10.97		14.13	
-Repairs	10.18		12.83	
-Drying	0.00		8.10	
-Miscellaneous	1.00		1.00	
-Operating Interest	2.63		3.83	
SUM OF LISTED DIRECT COSTS	70.48		102.65	
INDIRECT (FIXED) COSTS				
-Misc. Overhead	3.75		4.80	
 Machinery Depreciation 	13.04		19.10	
 Machinery Investment 	7.90		11.13	
-Land Investment	26.70		26.70	
SUM OF LISTED INDIRECT COSTS	====== 51.38		61.72	
SUM OF ALL LISTED COSTS	121.86		164.37	
RETURN TO LABOR & MANAGEMENT	(12.82)		(43.77)	
LISTED COSTS PER BUDGET UNIT	(bu):		(bu):	
-Direct Costs	1.50		1.71	
-Indirect Costs	1.09		1.03	
-Total Costs	2.59		2.74	

Barley notes:

*On average, about 35% of production is feed quality. Use county loan rate of about \$1.70 for feed barley price.

Corn notes:

*Roundup (glyphosate) resistant corn.

**Crop insurance only available by written agreement.

Oil Sunflower

Canola

1200 0.108 129.60		1340 0.101	
		0.101	
129.60			
	<u> </u>	135.34	
15.51		17.60	
18.90		17.50	
0.00		0.00	
5.00*		6.00	
19.69		41.05*	
8.60		4.20	
10.15		9.85	
9.67		9.40	
2.40		0.00	
1.00		1.00	
3.52		4.13	
======		======	
94.44		110.72	
3 70		3 32	
			·
-			
51.89		49.04	
146.33		159.76	
(16.73)		(24.42)	
(lb): 0.08 0.04 0.12		(lb): 0.08 0.04 0.12	
	15.51 18.90 0.00 5.00* 19.69 8.60 10.15 9.67 2.40 1.00 3.52 94.44 3.70 13.52 7.97 26.70 ===== 51.89 146.33 (16.73) (lb): 0.08 0.04	15.51	15.51 17.60 18.90 0.00 0.00 0.00 5.00^* 6.00 19.69 41.05^* 8.60 4.20 10.15 9.85 9.67 9.40 2.40 0.00 1.00 1.00 3.52 4.13 ===== 94.44 110.72 3.70 3.32 13.52 11.97 7.97 7.05 26.70 26.70 ===== 49.04 146.33 159.76 (16.73) (24.42) (lb) : (lb) : 0.08 0.04

Oil Sunflower notes:

*Seed treatment for control of wireworm and flea beetle. Sunflower beetle insecticide would cost about \$2 plus application. Red seed weevil insecticide would cost about \$6 plus application.

Canola notes:

**Fertilizer cost includes 20 lbs sulfer at \$.265/lb.

Flax

Field Peas

	Per Acre	Your Figures	Per Acre	Your Figures
Market Yield	19		32	
Market Price	5.17		3.50*	
MARKET INCOME	98.23		112.00	
DIRECT COSTS				
-Seed	5.40		17.25**	
-Herbicides	18.71		16.00	
-Fungicides	0.00		0.00	
-Insecticides	0.00*		0.00	
-Fertilizer	12.90**		6.55	
-Crop Insurance	5.50		3.80	
-Fuel & Lubrication	9.04		10.40	
-Repairs	9.10		10.26	
-Drying	0.00		0.00	
-Miscellaneous	1.00		2.00	
-Operating Interest	2.39		2.57	
SUM OF LISTED DIRECT COSTS	64.04		68.84	
INDIRECT (FIXED) COSTS				
-Misc. Overhead	3.15		3.51	
-Machinery Depreciation	11.43		13.29	
-Machinery Investment	6.64		7.50	
-Land Investment	26.70		26.70	
	======		====== =	
SUM OF LISTED INDIRECT COSTS	47.92		51.00	
SUM OF ALL LISTED COSTS	111.96		119.83	
RETURN TO LABOR & MANAGEMENT	(13.73)		(7.84)	
LISTED COSTS PER BUDGET UNIT	(bu):		(bu):	
-Direct Costs	3.37		2.15	
-Indirect Costs	2.52		1.59	
-Total Costs	5.89		3.75	
	5.00			· <u> </u>

Flax notes:

*Insecticide for late season grasshopper outbreaks would cost about \$8 per acre plus application.

**No phosphorus fertilizer is used because flax does not show a yield response.

Field Pea notes:

*Loan rate is used because it is higher than expected market price. The market price plus loan deficiency payment (LDP) of food quality peas may exceed the loan rate because LDP is calculated from the price of feed quality peas.

**Producer's own seed is used. Seed cost for new grower would be about \$27.

Oats

Lentils

	Per Acre	Your Figures	Per Acre	Your Figures
Market Yield	59		1300	
Market Price	1.41		0.117*	
MARKET INCOME	83.19		152.10	
DIRECT COSTS				
-Seed	6.50		13.30	
-Herbicides	1.88		20.14	
-Fungicides	0.00		0.00	
-Insecticides	0.00		0.00	
-Fertilizer	28.99		4.44	
-Crop Insurance	4.40		7.80	
-Fuel & Lubrication	11.34		11.04	
-Repairs	10.35		10.93	
-Drying	0.00		0.00	
-Miscellaneous	1.00		4.00	
-Operating Interest	2.50		2.78	
	======		======	
SUM OF LISTED DIRECT COSTS	66.95		74.42	
INDIRECT (FIXED) COSTS				
-Misc. Overhead	3.90		3.58	
-Machinery Depreciation	13.39		13.88	
-Machinery Investment	8.07		8.00	
-Land Investment	26.70		26.70	
SUM OF LISTED INDIRECT COSTS	====== 52.07		====== 52.16	
SUM OF ALL LISTED COSTS	119.02		126.58	
RETURN TO LABOR & MANAGEMENT	(35.83)		25.52	
LISTED COSTS PER BUDGET UNIT	(bu):		(lb):	
-Direct Costs	1.13		0.06	
-Indirect Costs	0.88		0.04	
-Total Costs	2.02		0.10	

Lentil notes:

*Loan rate is used because it is higher than expected market price.

Yellow Mustard Safflower

		Your		Your
	Per Acre	Figures	Per Acre	Figures
Market Yield	900		950	
Market Price	0.133		0.120	
MARKET INCOME	119.70		114.00	
DIRECT COSTS				
-Seed	6.50		11.25	
-Herbicides	5.95		9.75	
-Fungicides	0.00		0.10	
-Insecticides	0.00		0.00	
-Fertilizer	20.22		14.01	
-Crop Insurance	3.90		5.20	
-Fuel & Lubrication	9.33		8.73	
-Repairs	8.82		8.29	
-Drying	0.00		0.00	
-Miscellaneous	1.00		1.00	
-Operating Interest	2.16		2.26	
	======		======	
SUM OF LISTED DIRECT COSTS	57.87		60.59	
INDIRECT (FIXED) COSTS				
-Misc. Overhead	3.07		2.95	
-Machinery Depreciation	11.13		10.48	
-Machinery Investment	6.47		5.83	
-Land Investment	26.70		26.70	
	======		======	
SUM OF LISTED INDIRECT COSTS	47.37		45.96	
SUM OF ALL LISTED COSTS	105.24		106.55	
RETURN TO LABOR & MANAGEMENT	14.46		7.45	
LISTED COSTS PER BUDGET UNIT	(lb):		(lb):	
-Direct Costs	0.06		0.06	
-Indirect Costs	0.05		0.05	
-Total Costs	0.12		0.11	

notes:

Buckwheat

Millet

	Per Acre	Your Figures	Per Acre	Your Figures
Market Yield	800		1300	
Market Price	0.111		0.065	
MARKET INCOME	88.80		84.50	
DIRECT COSTS				
-Seed	14.00		4.25	
-Herbicides	0.00		1.50	
-Fungicides	0.00		0.00	
-Insecticides	0.00		0.00	
-Fertilizer	8.63		12.41	
-Crop Insurance	0.00		0.00	
-Fuel & Lubrication	10.66		10.31	
-Repairs	9.70		9.88	
-Drying	0.00		0.00	
-Miscellaneous	1.00		1.00	
-Operating Interest	1.70		1.52	
SUM OF LISTED DIRECT COSTS	45.70		40.87	
INDIRECT (FIXED) COSTS				
-Misc. Overhead	3.29		3.49	
-Machinery Depreciation	11.97		12.41	
-Machinery Investment	7.16		7.58	
-Land Investment	26.70		26.70	
SUM OF LISTED INDIRECT COSTS	49.12		====== 50.18	
SUM OF ALL LISTED COSTS	94.82		91.05	
RETURN TO LABOR & MANAGEMENT	(6.02)		(6.55)	
LISTED COSTS PER BUDGET UNIT -Direct Costs -Indirect Costs -Total Costs	(lb): 0.06 0.06 0.12		(lb): 0.03 0.04 0.07	

notes:

Winter Wheat

Rye

		Your		Your
	Per Acre	Figures	Per Acre	Figures
Market Yield	31*		34	
Market Price	3.01		1.94	
MARKET INCOME	93.31		65.96	
DIRECT COSTS				
-Seed	4.75		4.80	
-Herbicides	5.38		0.00	
-Fungicides	0.00		0.00	
-Insecticides	0.00		0.00	
-Fertilizer	28.44		32.31	
-Crop Insurance	3.10		3.00	
-Fuel & Lubrication	8.50		10.84	
-Repairs	8.63		9.51	
-Drying	0.00	· · · · · · · · · · · · · · · · · · ·	0.00	
-Miscellaneous	1.10	· · · · · · · · · · · · · · · · · · ·	1.00	
-Operating Interest	2.32		2.38	
op or ann. g	======		======	
SUM OF LISTED DIRECT COSTS	62.21		63.84	
INDIRECT (FIXED) COSTS				
-Misc. Overhead	3.16		3.36	
-Machinery Depreciation	11.06		11.87	
-Machinery Investment	6.35		6.94	
-Land Investment	26.70		26.70	
	=====		======	
SUM OF LISTED INDIRECT COSTS	47.27		48.87	
SUM OF ALL LISTED COSTS	109.48		112.71	
RETURN TO LABOR & MANAGEMENT	(16.17)		(46.75)	
LISTED COSTS PER BUDGET UNIT -Direct Costs -Indirect Costs -Total Costs	(bu): 2.01 1.52 3.53		(bu): 1.88 1.44 3.31	

Winter Wheat notes:

*Yield is per harvested acre, 1998-2004 acreage abandonment averaged 11%.

Large Chickpeas

Market Yield Market Price	Per Acre 1100 0.240	Your Figures
MARKET INCOME	264.00	
DIRECT COSTS -Seed -Herbicides -Fungicides -Insecticides -Fertilizer -Crop Insurance -Fuel & Lubrication -Repairs -Drying -Miscellaneous -Operating Interest	78.00 16.14 49.00* 0.00 5.26 7.00 11.44 11.78 0.00 6.00 7.15	
SUM OF LISTED DIRECT COSTS	191.76	
INDIRECT (FIXED) COSTS -Misc. Overhead -Machinery Depreciation -Machinery Investment -Land Investment	3.81 14.91 8.86 26.70 ======	
SUM OF LISTED INDIRECT COSTS	54.27	
SUM OF ALL LISTED COSTS	246.03	
RETURN TO LABOR & MANAGEMENT	17.97	
LISTED COSTS PER BUDGET UNIT -Direct Costs -Indirect Costs -Total Costs	(lb): 0.17 0.05 0.22	

notes:

*Three treatments of fungicide for ascochyta blight. More treatment may be necessary. Two different chemistries should be used for fungicide resistance management.

2006 Machinery List

Machine	Purch. Price	Annual Use	Years to trade	Trade in	Deprec.	Invest.	Repairs	Ac/hr
2WD 100HP Tractor	52000	400 hr	20	16813	4.40/hr	3.87/hr	3.87/hr 5.31/hr	
2WD 160HP Tractor	85800	500 hr	15	25385	8.06/hr	5.00/hr	8.74/hr	
4WD 280HP Tractor	118100	500 hr	15	34978	11.08/hr	6.89/hr	6.88/hr	
SP Combine (base unit)	140200	250 hr	12	34889	35.10/hr	15.76/hr	22.77/hr	
Tandem Truck (used)	30000	150 hr	15	10000	8.89/hr	6.00/hr	5.33/hr	
Semi & Trailer (used)	35000	150 hr	10	10000	16.67/hr	6.75/hr	6.67/hr	
Pick-up Truck	19700	300 hr	10	4100	5.20/hr	1.79/hr	2.58/hr	
Swather 25 ft	16500	1000 ac	20	3909	0.63/ac	0.46/ac	0.29/ac	12.1
Sprayer 90 ft	25200	2500 ac	15	10334	0.41/ac	0.32/ac	0.32/ac	42.5
Chisel Plow 35 ft	25000	1600 ac	15	14651	0.43/ac	0.56/ac	0.67/ac	16.2
Field Cultivator 45 ft	31300	3000 ac	15	17333	0.31/ac	0.36/ac	0.56/ac	23.2
Tandem Disk 28 ft	24000	800 ac	20	6869	1.07/ac	0.87/ac	0.68/ac	12.2
Harrow (springtooth) 60 ft	10200	1200 ac	20	5881	0.18/ac	0.30/ac	0.13/ac	34.0
Heavy Harrow 70 ft	21700	2000 ac	20	12734	0.22/ac	0.39/ac	0.24/ac	39.7
Row-crop cultivator 12-30	10400	800 ac	15	5712	0.39/ac	0.45/ac	0.39/ac	11.6
Air Seeder 35 ft	70800	1800 ac	12	33136	1.74/ac	1.30/ac	2.78/ac	14.8
Planter 12-30	38300	800 ac	20	12465	1.60/ac	1.44/ac	2.12/ac	10.6
Corn head 6-30	24100	400 ac	20	2325	2.72/ac	1.48/ac	0.74/ac	5.1
Grain head w/pu	10500	800 ac	15	2193	0.69/ac	0.36/ac	0.20/ac	8.5
Grain str. cut 25 ft	14200	1200 ac	10	4876	0.78/ac	0.36/ac	0.26/ac	8.5
Head w/sunf pans 25 ft	17700	400 ac	20	1867	1.98/ac	1.10/ac	0.33/ac	8.5
Rock picker	15000	50 hr	20	4748	0.34/ac	0.30/ac	0.22/ac	29.1
Grain auger	6500	50 hr	20	500	6.00/hr	3.15/hr	0.66/hr	

Example Sequence of Operations

Field operations sequence for spring wheat and durum

OP. NO.	DESCRIPTION	(FEET) WIDTH	(MPH) SPEED	(AC/HR) Fld Cap	(\$/AC) FUEL & LUBE	(\$/AC) EST. REPAIRS
1	Chisel Plow +NH3	3 35	4.5	16.2	1.83	1.10
2	Pick Rocks				0.37	0.40
3	Plant	35	5.0	14.8	2.00	3.25
4	Spray	90	6.0	42.5	0.25	0.45
5	Combine str. cut	25	4.0	8.5	2.88	2.94
6	Heavy Harrow	70	5.5	39.7	0.43	0.46
	Trucks*				0.87	0.40
	Grain auger (pto)					0.01
	Pickup truck alloc	1.28	0.47			
	-	10.05	9.48			

* Truck costs will vary between crops.

For more information on this and other topics, see: www.ag.ndsu.edu

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